## Apple Inc. Q3 2015 Unaudited Summary Data

(Units in thousands, Revenue in millions)

	Q3 2015		Q2 2015		Q3 2014		Sequential Change		Year/Year Change	
Operating Segments		Revenue		Revenue		Revenue		Revenue		Revenue
Americas		\$20,209		\$21,316		\$17,574		- 5%		15%
Europe		10,342		12,204		8,659		- 15%		19%
Greater China		13,230		16,823		6,230		- 21%		112%
Japan		2,872		3,457		2,627		- 17%		9%
Rest of Asia Pacific		2,952		4,210		2,342		30%		26%
Total Apple		\$49,605		\$58,010		\$37,432		- 14%		33%
	Q3 2015		Q2 2015		Q3 2014		Sequential Change		Year/Year Change	
Product Summary	Units	Revenue	Units	Revenue	Units	Revenue	Units	Revenue	Units	Revenue
iPhone (1)	47,534	\$31,368	61,170	\$40,282	35,203	\$19,751	- 22%	- 22%	35%	59%
iPad (1)	10,931	4,538	12,623	5,428	13,276	5,889	- 13%	- 16%	- 18%	- 23%
Mac (1)	4,796	6,030	4,563	5,615	4,413	5,540	5%	7%	9%	9%
Services (2)		5,028		4,996		4,485		1%		12%
Other Products (1)(3)		2,641		1,689		1,767		56%		49%
Total Apple		\$49,605		\$58,010		\$37,432		- 14%		33%

<sup>(1)</sup> Includes deferrals and amortization of related non-software services and software upgrade rights.

<sup>(2)</sup> Includes revenue from iTunes, AppleCare, Apple Pay, licensing and other services.

<sup>(3)</sup> Includes sales of Apple TV, Apple Watch, Beats Electronics, iPod and Apple-branded and third-party accessories.